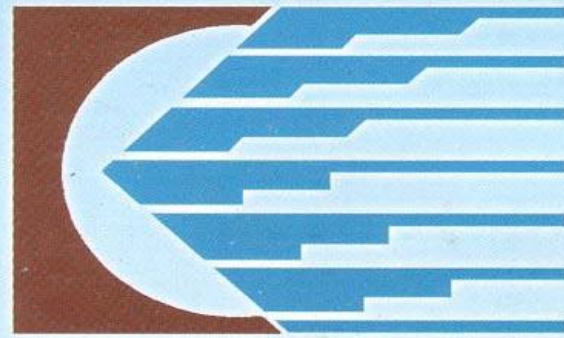


Logistics as an enabler in Odisha



कॉनकॉर
CONCOR



CONCOR's initiatives as a multi-modal
logistics major

Core Business

Carrier



- Rail haulage - Price competitive over long distances
- Road bridging: First and Last mile connectivity.

Terminal Operator



- Managing Custom bonded ICDs and CFSs
- Allied service viz. container parking, repair facilities, office complexes, Banking facility, etc.
- State of the art handling equipment & fleet of road vehicles

Warehouse Operator



- Transit warehousing of EXIM cargo
- Bonded warehousing
- LCL consolidation
- Air cargo movement using bonded trucking
- Domestic warehousing

Enabling EXIM Business

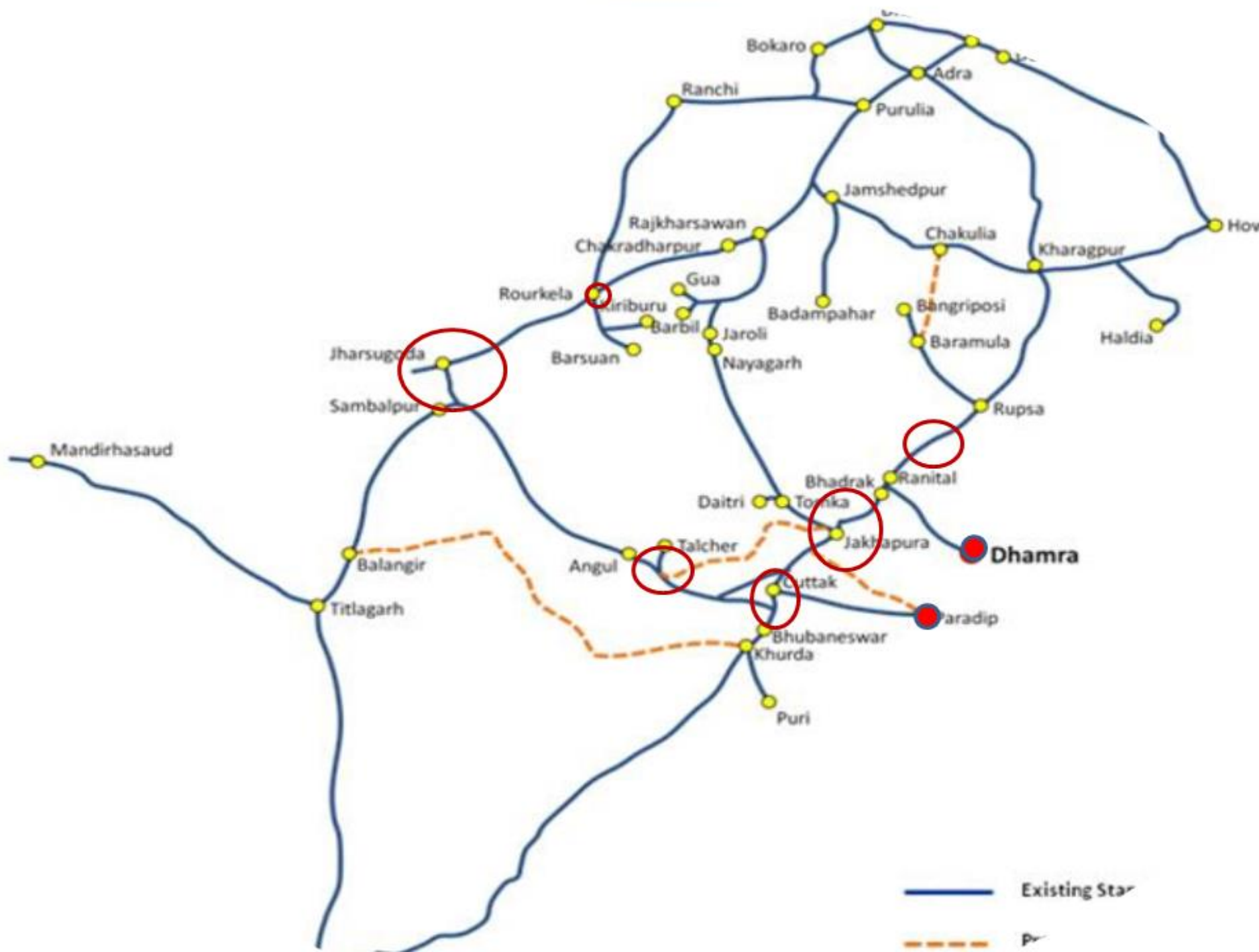
1. Customs clearance facilities at ICDs/CFSs
2. Custodian with legal liabilities.
3. Transportation services from / to gateway ports by rail or road.
4. Bonded storage for cargo & transit warehousing facilities.
5. Hub for CHA, C&F Agents and Shipping Lines and Transporters.

Enabling DOMESTIC Business

1. Regular Train services between specific points through in-house containers.
2. Regular train services for multi destinations through 'Hub & Spoke' arrangements.
3. Adopting Private Freight Terminal (PFT) model
4. Providing total logistics solutions through door to door services.
5. Warehousing and Value Addition
6. Consignment Agency

Railway network in Odisha

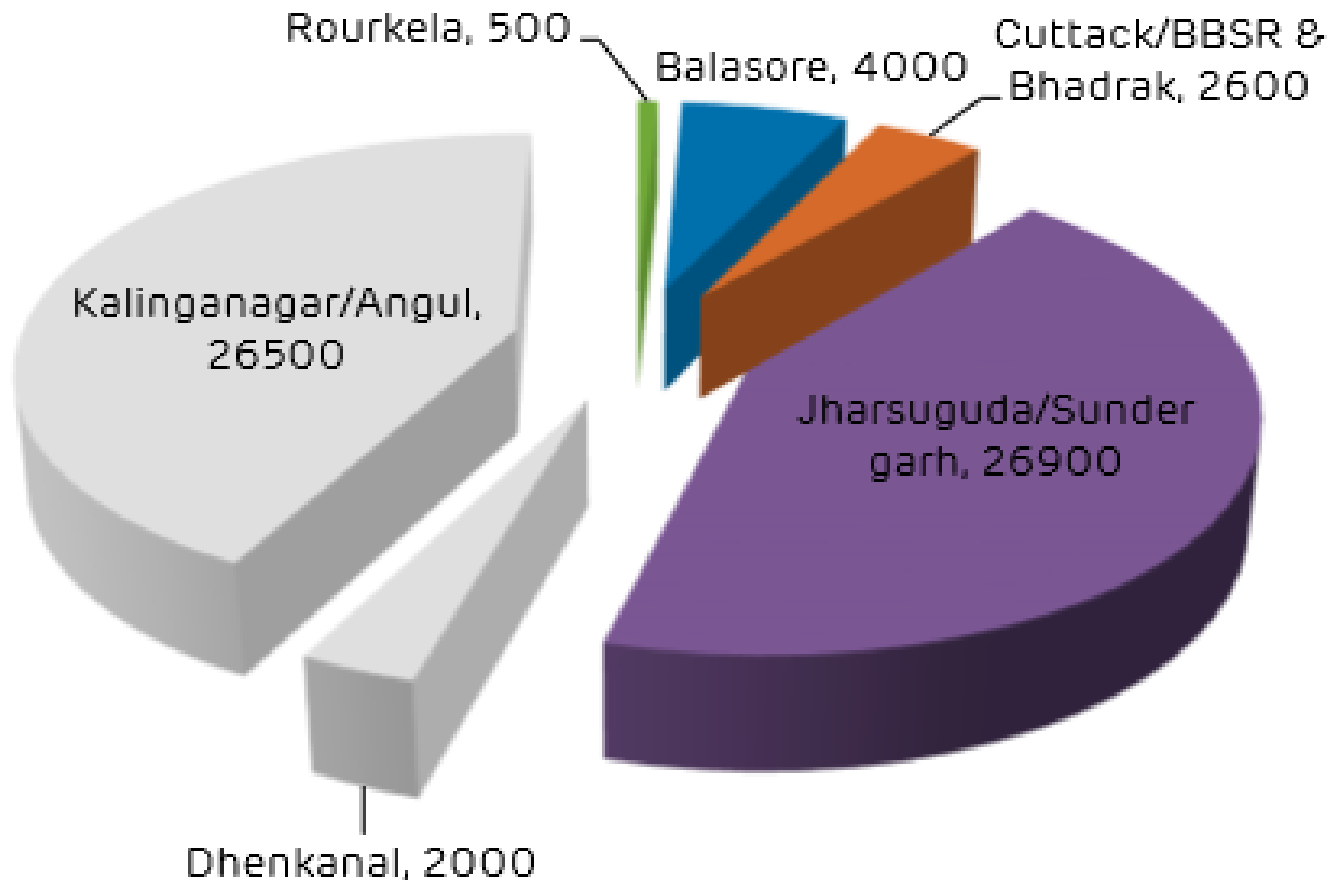




Road Network



Major Clusters



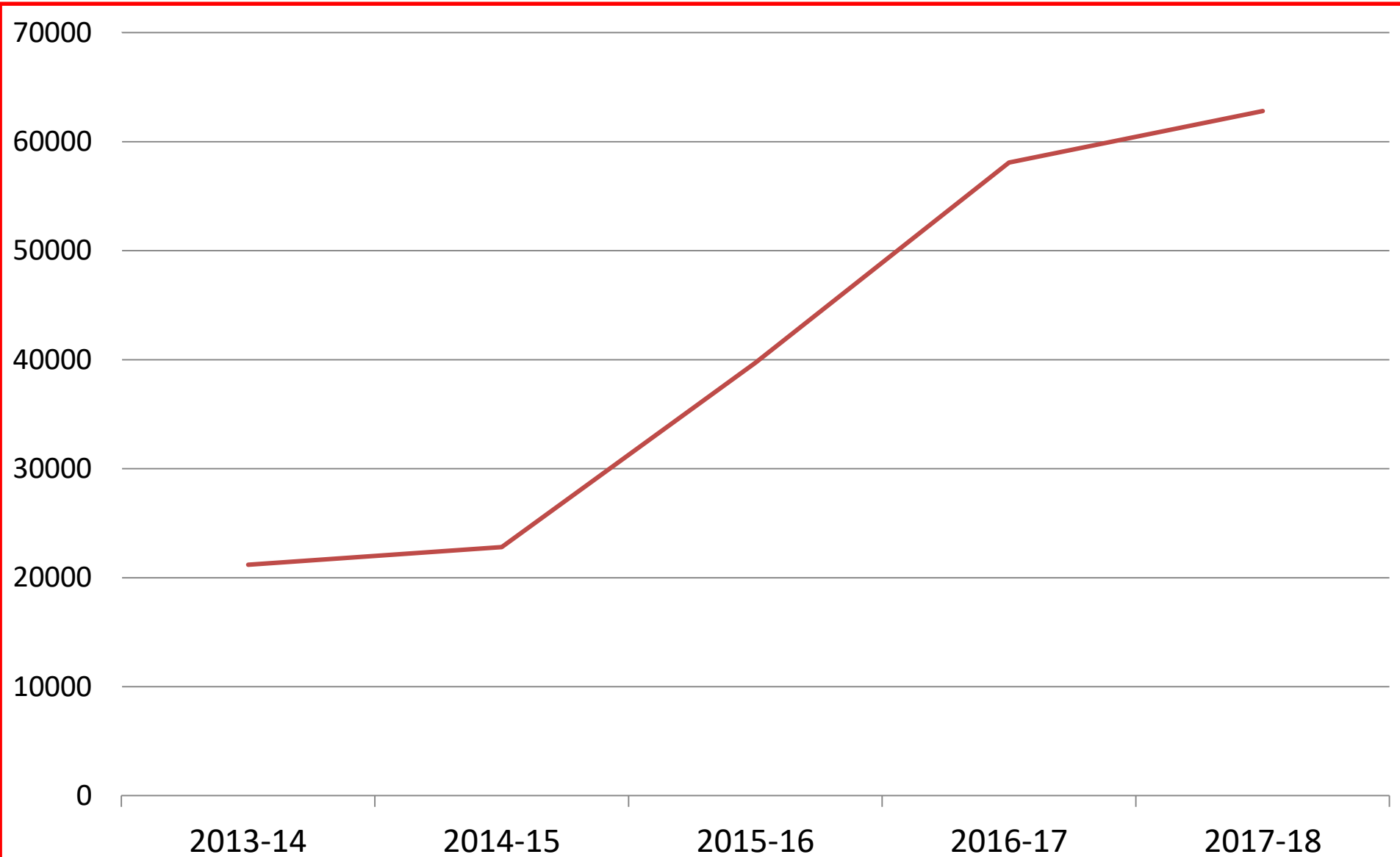
Logistics Infrastructure in the state

- ICDs – 4
- Ports – 3
- Private rail sidings
- Railway Goods sheds
- Container Terminals - 4
- Warehouses – Serious shortage
- Reefer Facilities
- Three zonal railways

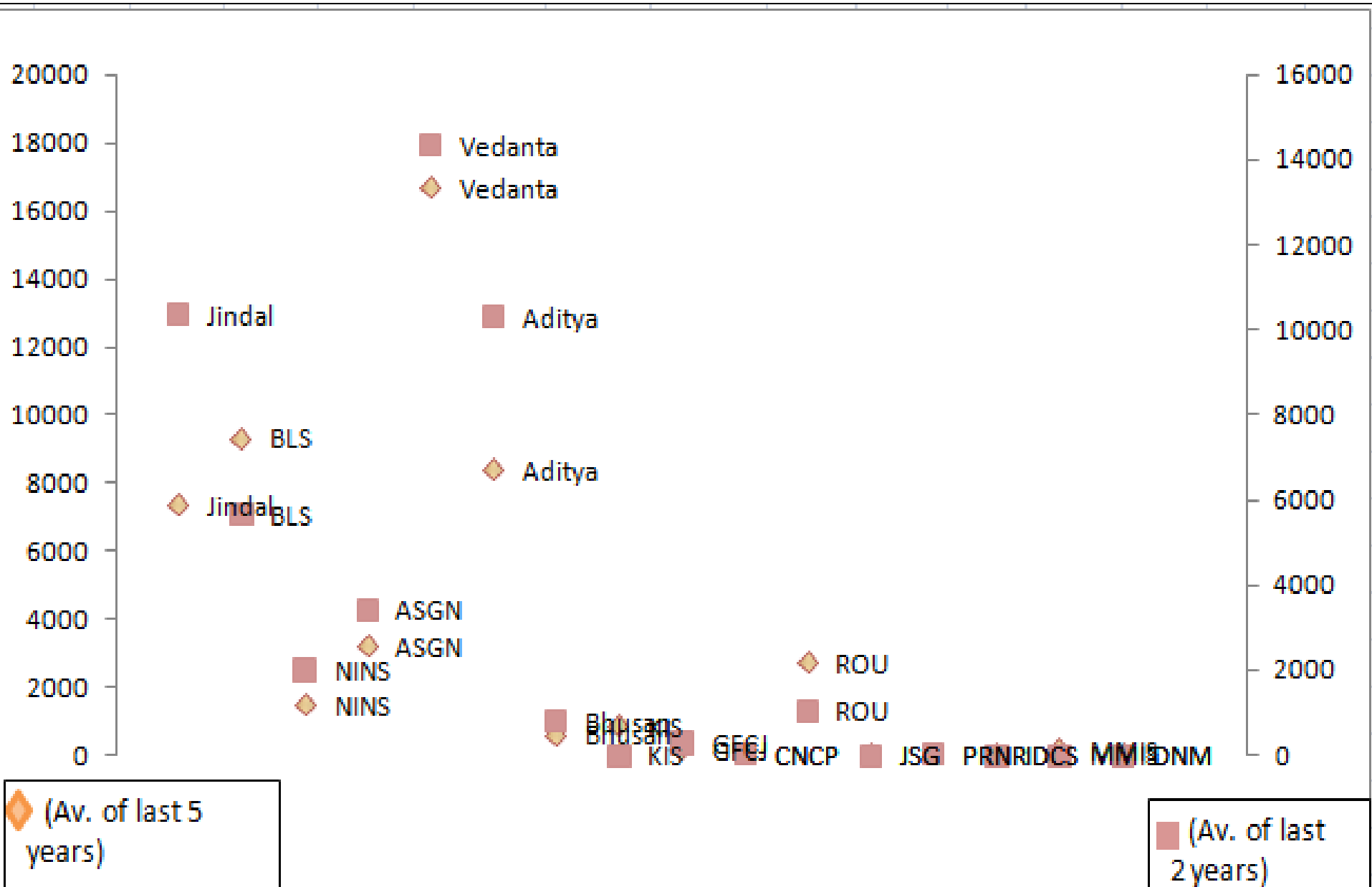
CONCOR's presence in the state

	Existing	Planned	Total
Terminals	4	3	7
Operational Area (Acres)	59	163	222
Handling capacity (TEUs)	324000	194400	518400
Open WH (sqm)	19000	20000	39000
Covered WH (sqm)	12140	7000	19140

Container Transportation trend



Average off-take from different points



Important investment by state Govt.

- Logistic Park
- Garment
- LPG bottling plant
- warehousing & cold storage(in phases)
- Railway Siding
- Maritime Repairing
- Liquid Chlorine
- Hydrochloric Acid
- Sodium Hypochlorite
- Hydrogen Gas
- Monochloro Acetic Acid (MCA)
- Chloro Acetyl Chloride (CAC)
- Poly Aluminum Chloride (PAC)
- Sodium Bi Sulphite (SBS)
- Hydrochloric Acid (HCl)
- Fertiliser
- Integrated hazardous waste management system

Sectoral Investments in Odisha

(Source: IPICOL)

Sectors	Sum of Project Cost (Rs. Crores)
Fertilizer, refinery, petrochemical, chemical & plastics	12264.27
Infrastructure	1728.79
Textile	314.6
Grand Total	14307.66

Investment by CONCOR

FY	Rs. Cr.	Facilities
2017-18	32 Cr. (Total 160 Cr.)	JJKR and PRDP
2018-19	31 Cr. (From 128 Cr.)	JJKR & PRDP

CONCOR's Recent Initiatives in Odisha

- PSCT at Paradeep Port:
 - ✓ 8000 sqm of Open WH,
 - ✓ 7940 sqm of Covered WH,
 - ✓ Dedicated Railway siding, and
 - ✓ CC-paved area for container and cargo handling.
- Exim facility at Balasore:
 - ✓ Bonded WH of 3200 sqm;
 - ✓ EDI;
 - ✓ 24 hours customs and documentation services
 - ✓ Weigh Bridge (Road).

Immediate Future 1

Phase-II of MMLP *Jharsuguda*

Phase I: 29 Acre; 2 railway lines, EIMWB, Road Weigh Bridge, Stacking facility, Fully CC paved, excellent road connectivity, railway rake handling facility.

Phase II: ICD operation, EDI, Customs documentation, Warehouse (1000Sqm), EXIM cargo handling, Value addition.



Immediate Future 2

Jajpur Road



Total area 63 acres
Proposed Facilities:
Warehouses - 6000 sqm, CC paved
area - 93000 sqm, Cutoms facilities
with EDI, Weighbridges, Rail and
Road connectivity, and port
connectivity

Immediate Future 3

Paradeep



Paradip Railway Station

Total area 100 acres

Phase-I: 2 Railway lines,
Warehouse-5000 sqm, CC
pavement-30000 sqm,
Customs facility.

Enabling through:

- Connectivity;
- Infrastructure;
- Processes.

Thank you